

**GSA** Schedule

Contract Number  
**GS-10F-0312M**

**ORDERING CATALOG  
PRICE LIST**



# TechSource

Incorporated

## GENERAL SERVICES ADMINISTRATION (GSA)

### Federal Supply Service

*Authorized Federal Supply Schedule Price List*

Federal Supply Group: 874

Class: R499

*Schedule for:*

### Mission Oriented Business Integrated Services (MOBIS)

*Contract Number:*

**GS-10F-0312M**

*Contract Period:*

**Base Period: May 24, 2002 through May 23, 2007**

**Option Period 1: May 24, 2007 through May 23, 2012**

*Business size:*

**Small Business**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**<sup>™</sup>, a menu-driven database system. The INTERNET address for

**GSA Advantage!**<sup>™</sup> is:

<http://www.GSAAdvantage.gov>.

For more information on ordering from Federal Supply Schedules

Click on the About GSA button at

<http://www.gsa.gov>

## **CUSTOMER**

### **INFORMATION**

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- 1a. Special Item Number(s): 874-1 Consultation Services
- 1b. Lowest priced model number/lowest unit price: Not applicable (n/a).
- 1c. The contractor is proposing hourly rates. A description of all job titles, experience, functional responsibility and education are provided herein.
2. Maximum Order: \$1,000,000.00. Requirements for exceeding the maximum order may be handled pursuant to clause I-FSS-125 (SEP 1999).  
In accordance with FAR 8.404, before placing an order that exceeds the maximum order threshold, ordering offices shall—  
  
Review additional schedule contractors' catalogs/price lists or use the "GSA Advantage!" on-line shopping service; based upon the initial evaluation, generally seek price reductions from the schedule contractor(s) appearing to provide the best value (considering price and other factors); and after price reductions have been sought, place the order with the schedule contractor that provides the best value and results in the lowest overall cost alternative (see FAR 8.404(a)). If further price reductions are not offered, an order may still be placed, if the ordering office determines that it is appropriate.
  - a. Vendors may:
    - i. offer a new lower price for this requirement (the Price Reduction clause is not applicable to order placed over the maximum order in FAR 52.216-19 Order Limitations.)
    - ii. offer the lowest price available under the contract; or
    - iii. decline the order (orders must be returned in accordance with FAR 52.216-19).
  - b. A task order that exceeds the maximum order may be placed with the Contractor selected in accordance with FAR 8.404. The order will be placed under the contract.
  - c. Sales for orders that exceed the Maximum Order shall be reported in accordance with GSAR 552.238-74.
3. Minimum Order: \$300.00
4. Geographic Coverage (delivery area): Domestic and overseas
5. Point(s) of Production (city, county, and state or foreign country): Same as company address and at all client locations.
6. Discount from list prices or statement of net price: Government net prices (discounts already deducted).
7. Quantity discounts: None offered
8. Prompt payment terms: Net 30 days
9. Notification that government purchase cards are accepted at or below the micro-purchase threshold: Yes
- 9b. Notification whether government purchase cards are accepted or not accepted above the micro-purchase threshold: Will accept over \$2,500
10. Foreign items: None
- 11a. Time of delivery: Specified on the Task Order
- 11b. Expedited delivery: Noted in this price list.

# **CUSTOMER**

## **INFORMATION**

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- 11c. Overnight and 2-day delivery: Not available.
- 11d. Urgent requirements: Specified in negotiated delivery/task orders.
12. F.O.B. Points(s): Destination
- 13a. Ordering addresses(es):  
TechSource, Inc.  
1418 Luisa Street  
Suite 1  
Santa Fe, NM 87505  
Phone: (505) 988-1726  
Fax: (505) 988-7656  
Email: [astrid@techsource-inc.com](mailto:astrid@techsource-inc.com)
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA home page at the "About GSA" tab ([www.gsa.gov](http://www.gsa.gov)).
14. Payment address: TechSource, Inc., P.O. Box 31057, Santa Fe, NM 87594-1057
15. Warranty provision: Standard corporate warranty.
16. Export packing charges: n/a
17. Terms and conditions of government purchase card acceptance (any thresholds above the micro-purchase level): Contact contractor.
18. Terms and conditions of rental, maintenance, and repair: n/a
19. Terms and conditions of installation: n/a
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices: n/a
21. List of service and distribution points: n/a
22. List of participating dealers: n/a
23. Preventive maintenance: n/a
- 24a. Special attributes such as environmental attributes, (e.g., recycled content, energy efficiency, and/or reduced pollutants): n/a
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location): The EIT standards can be found at [www.Section508.gov/](http://www.Section508.gov/)
25. Data Universal Numbering System (DUNS) number: 06-1075243
26. Notification regarding registration in Central contractor Registration (CCR) database: Registered contractor will accept LH and FFP.



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### Background

Under the GSA Federal Supply Schedule Program, GSA established a series of federal supply schedules that streamline the process for obtaining commercial services. GSA enters into government-wide contracts with commercial firms who provide services and products at established, government evaluated and approved prices.

When obtaining services through a GSA schedule, an end-user agency can take advantage of a greatly streamlined procurement process. The GSA already reviewed the commercial firms' capabilities, evaluated and negotiated rates, and pre-qualified each listed firm. Therefore, the

end-user agency places orders with schedule holders without the complex requirements of traditional contracting processes while fully meeting competition requirements, retaining control, satisfying set-aside business requirements, and reducing procurement cycle.

The GSA MOBIS Federal Supply Schedule offers end-user agencies a streamlined procurement process for obtaining services to support their management, organizational and system change process, and program integration and project management requirements.

### *ADVANTAGES*

#### **Streamlined – Flexible – Direct – Compliant**

- + Procurement cycle dramatically reduced (typically a few weeks or less);
- + Delivery orders are based on Best Value selection criteria;
- + Many steps of traditional procurement process are already done or not required,
  - o Synopsis is NOT required,
  - o Competitive requirements have been met,
  - o Prices have been evaluated and determined fair and reasonable,
  - o Fully compliant with ALL laws and regulations,
  - o Small business set-aside requirements accommodated,
- + Can be used by all Federal agencies, District of Columbia, and authorized users
- + No maximum order of contract ceiling limitations;
- + Contractor – End-user agency (customer) direct relationship,
  - o No as middle-man for funds transfers, management, payment, etc.;
- + Blanket Purchase Agreements (BPAs) can be placed;
- + Use of contractor teams and subcontractors encouraged.

### Authorized Users

The following are authorized users of the GSA MOBIS Schedule:

- **Federal Agencies:** All organizations in the executive, legislative, and judicial branches;
- **Contractors:** Government contractors authorized in writing (pursuant to 48 CFR 51);
- **Government Corporation:** Mixed ownership government corporations defined by Government Corporation Control Act;
- **Washington, DC:** The government of the District of Columbia, and;
- **Other:** Other activities and organizations authorized by statute or regulation
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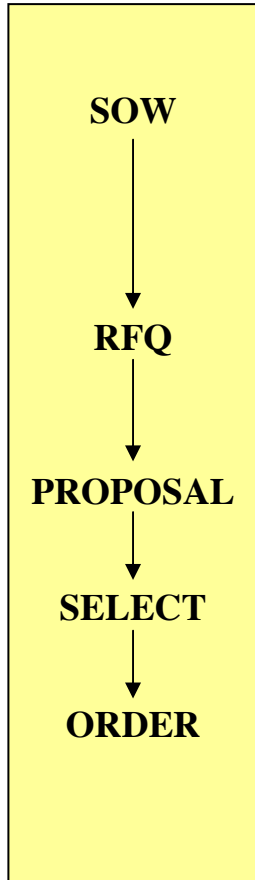
See the link to: "Eligibility to Use GSA Sources" at: [www.gsa.gov](http://www.gsa.gov) .

# ORDERING PROCESS

## SYNOPSIS

FAR 8.4 accommodates GSA's occasional need to establish special ordering procedures for individual Federal Supply Schedules or SINs within a Schedule. GSA has established special ordering procedures for

services that require a statement of work (SOW) such as services provided through the MOBIS Schedule. For MOBIS, the GSA's streamlined ordering procedures consist of a few simple steps:



### Ordering Steps

- Step 1.** Prepare a SOW that includes, at a minimum, the scope, location, period of performance, deliverables, applicable standards, acceptance criteria, and any special requirements such as security clearances, travel, special knowledge, exceptional ODCs, etc.;
- Step 2.** Send the Request for Quote (RFQ) to three GSA MOBIS vendors. May be posted to e-Buy, GSA electronic RFQ system. [www.ebuy.gsa.gov](http://www.ebuy.gsa.gov)
- Step 3.** Vendors submit responses to requesting agency or office;
- Step 4.** Requesting agency reviews and selects a vendor using "best value" criteria identified in the RFQ
- Step 5.** Requesting agency places a delivery order

Note: Delivery orders <\$2,500 can be placed directly to a vendor of choice

**BPAs:** If an ordering agency requires recurring services, Blanket Purchase Agreements (BPAs) may be more appropriate. Establishing a BPA is permitted, including single and multiple award BPAs.

**Small Business Preference:** GSA states that the ordering office should give preference to small business when two or

more contractors can provide services at the same price.

**Documentation:** At a minimum, ordering offices should document orders by identifying the contractor, services purchased, amount paid, determination of contract type (FFP, Labor Hour or Time and material), evaluation of quotes.

**OVERVIEW**

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**What We Do**

TechSource, Inc. provides management and technical advisory and support services to organizations that are responsible for development, implementation, and operation of high-technology end-products. We assist with strategic and tactical aspects of program integration and project management involving technology and science such as nuclear and atomic science,

strategic nuclear materials technology, nuclear fuels, particle physics and engineering, information technology, and others. We assist with complex problems by merging deep understanding of the subject technology or science with broad management experience and know-how. We provide an executable solution.

**Our Understanding of Federal Government Needs**

We assist our clients face the increasing demands to do more with less. Agencies face increasing pressure from the public and Congress to reduce cost, streamline processes, and increase quality. To achieve cost efficiencies, cut bureaucracy, and retain quality, agencies must continually re-evaluate their mission and commensurate activities, develop strategies, plan, execute, and evaluate progress and performance. In

high technology environments, business improvement tactics and techniques must be firmly grounded in an understanding of the technologies and technical disciplines that drive the federal agency missions. TechSource, Inc. provides the unique resources that capture and merge both the needed management skills and experience and the superior understanding of the technology being managed.

**Staff Summary**

Our resource pool consists of over 300 senior, highly experienced, personnel who possess thousands of man-years of experience in management and technical disciplines. Their experience is drawn from hands-on work in program and project management and technical management of diverse organizations, programs, and

projects involving particle accelerator design and operation; nuclear power, materials, and facilities; and national research and development organizations. Our staff profile consists of the following (by highest degree earned): ~45% possess PhDs, 35 % possess Masters Degrees, 20% possess Bachelors Degrees.

# SCOPE OF WORK

## Mission, Oriented, Business Integrated Services “MOBIS”

MOBIS Schedule offers a full range of management and consulting services that can improve the performance, quality, timeliness and efficiency of services provided by the federal government.

Federal agency, offices, programs, and projects use MOBIS vendors to assist with their process improvement and integration needs including the following areas:

- Business Consultation
- Assessment, Studies, and Reports
- Facilitation
- Training
- Management Surveys
- Program Integration
- Project Management
- Privatization Support
- Related Ancillary Services and Products

Examples of services provided through the MOBIS Schedule include, but are not limited to:

- |  |   |
|--|---|
| <ul style="list-style-type: none"><li>• Strategic Planning</li><li>• Business Planning</li><li>• Action Planning</li><li>• Acquisition Planning</li><li>• Manpower Planning</li><li>• Succession Planning</li><li>• Budget Planning</li><li>• Cost Validating</li><li>• Benchmarking</li><li>• Information Technology review</li><li>• Systems Analysis</li><li>• Leadership Development</li><li>• Quality Assurance</li><li>• Business Process Reengineering</li><li>• Financial and Cost Analysis</li><li>• Program Assessment/Audit</li><li>• Project Reviews</li></ul> | <ul style="list-style-type: none"><li>• Program Planning</li><li>• Program Assessment</li><li>• Process Improvement</li><li>• Requirements Assessment</li><li>• Performance Measurement</li><li>• Organization Design</li><li>• Organization Transformation</li><li>• National Security Strategy Policy</li><li>• Emergency Management</li><li>• Emergency Preparedness</li><li>• A-76 Studies</li><li>• Program Integration Services</li><li>• Project Management Services</li><li>• Organization Assessment</li><li>• Medical and Health Care Consulting</li><li>• Customized Training</li><li>• War Gaming</li></ul> |
|--|---|

TechSource, Inc. provides expert advice, assistance, guidance or counseling to improve the performance, quality, timeliness and efficiency of federal government services. This may include, but is not limited to: strategic, business, program, and project planning; systems analysis and integration support; project assessment and review; training; audits, studies and analyses; and related ancillary activities.

**Our Approach**

TechSource is involved in many aspects of major federal projects and programs where our technical expertise, broad-based experience, knowledge of client agencies,

and practical consultation advice are valued at all levels of client organizations. In all matters of consultation, TechSource utilizes three basic tenets:

1. Deploy qualified and experienced staff in an integrated project team manner,
2. Recommend action plans, soundly based in executable terms that accommodate clients' technical needs, agency culture, and internal/external political dynamics, and
3. Fully incorporate the client into every step since, in the end, the only successful business improvement initiative is developed and executed with the agency managers and staff fully engaged in the process.

***Service Example.....Strategic, Business, and Project Planning***

Management literature and practical experience clearly dictates that planning is the key to delivering a project on time and on budget and promotes a healthy, efficient program or organization. The planning process, when done correctly, is the medium where business needs (program/project requirements) are matched to organizational resources, structures, and processes. Program, project, or organizational shortcomings are identified during the planning process. This leads to proactive improvements. A well-developed plan is of great communicative value to stakeholders and to the organization.

TechSource provides consultants experienced in developing effective, compliant, linked plans for all levels of federal programs. We emphasize that the planning process is the ultimate benefit. The document, while necessary and important, merely captures the information for dissemination and records the planner's decisions. It then is used to communicate goals, objectives, and actions. We provide broad management skills, deep technical skills, and diverse experience needed to achieve a plan that integrates into related programs and with a systems connection to these programs.

***Service Example.....Program and Project Assessment***

Fundamental to any business improvement is establishing a process improvement mechanism that identifies problems or opportunities for improvement. Program and project reviews and assessments are the means to this end; from these assessments improvements to resolve the problem or improve a business processes can be in-acted.

assessments is getting the right mix of management experience, technical skills, program currency, and independence. We offer an incredibly wide range of skilled personnel that have addressed some of the highest technology projects in the country ranging from particle physics to basic construction projects. We have access to former managers of multi-billion dollar federal programs, former industry leading scientist and engineers, and numerous other management and technical experts that are needed to round-out integrated, assessment teams.

One of TechSource's most valuable competencies is assessing federal programs and projects for management efficiency, completeness, technical adequacy, and depth. A major challenge of these

**PRICE**  
**LIST**

Hourly Rates by Labor Category (\$/hr)							
(Based on IFF of .75 %)							
Labor Category	Acronym	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
		5/24/06 thru 5/23/07	5/24/07 thru 5/23/08	5/24/08 thru 5/23/09	5/24/09 thru 5/23/10	5/24/10 thru 5/23/11	5/24/11 thru 5/23/12
Administrative Assistant I	AA I	32.18	33.14	34.14	35.16	36.21	37.30
Administrative Assistant II	AA II	35.98	37.06	38.17	39.32	40.50	41.71
Administrative Assistant III	AA III	40.26	41.47	42.71	43.99	45.31	46.67
Administrative Assistant IV	AA IV	45.23	46.59	47.98	49.42	50.91	52.43
Administrative Assistant V	AA V	50.11	51.61	53.16	54.76	50.91	58.09
Administrative Assistant VI	AA VI	58.00	59.74	61.53	63.38	56.40	67.24
Senior Administrative Assistant	SAA	64.74	66.68	68.68	70.74	72.87	75.05
Exec. Administrative Assistant	EAA	76.54	78.84	81.20	83.64	86.15	88.73
Support Analyst I	SA I	39.31	40.49	41.70	42.96	44.24	45.57
Support Analyst II	SA II	48.81	50.27	51.78	53.34	54.94	56.58
Support Analyst III	SA III	63.06	64.95	66.90	68.91	70.97	73.10
Support Analyst IV	SA IV	79.38	81.76	84.21	86.74	89.34	92.02
Support Analyst V	SA V	96.59	99.49	102.47	105.55	108.71	111.97
Support Analyst VI	SA V	111.62	114.97	118.42	121.97	125.63	129.40
Management Consultant I	MC I	63.06	64.95	66.90	68.91	70.97	73.10
Management Consultant II	MC II	77.31	79.63	82.02	84.48	87.01	89.62
Management Consultant III	MC III	91.57	94.32	97.15	100.06	103.06	106.15
Management Consultant IV	MC IV	108.64	111.90	115.26	118.71	122.28	125.94
Management Consultant V	MC V	121.64	125.29	129.05	132.92	136.91	141.01
Management Consultant VI	MC VI	136.68	140.78	145.00	149.35	153.83	158.45
Tech. Management Consultant I	TMC I	67.81	69.84	71.94	74.10	76.32	78.61
Tech. Management Consultant II	TMC II	82.07	84.53	87.07	89.68	92.37	95.14
Tech. Management Consultant III	TMC III	96.32	99.21	102.19	105.25	108.41	111.66
Tech. Management Consultant IV	TMC IV	113.52	116.93	120.43	124.05	127.77	131.60
Tech. Management Consultant V	TMC V	131.67	135.62	139.69	143.88	148.20	152.64
Tech. Management Consultant VI	TMC VI	147.07	151.10	155.63	160.30	165.11	170.07
Exec. Management Consultant I	EMC I	103.77	106.88	110.09	113.39	116.79	120.30
Exec. Management Consultant II	EMC II	156.72	161.42	166.26	171.25	176.39	181.68
Exec. Management Consultant III	EMC III	206.84	213.05	219.44	226.02	232.80	239.78
Subject Matter Expert I	SME I	161.42	166.26	171.25	176.39	181.68	187.13
Subject Matter Expert II	SME II	232.45	239.42	246.61	254.00	261.62	269.47
Subject Matter Expert III	SME III	387.41	399.03	411.00	423.33	436.03	449.11

**PRICE****LIST (continued)**

<b>LABOR CATEGORY</b>	<b>DESCRIPTION &amp; REQUIRMENTS</b>
Administrative Assistant I	Education: High School education Experience: less than 2 years experience in administrative or office support. Typical duties: General administrative support
Administrative Assistant II	Education: High School education or basic administrative/clerical training Experience: minimum of 2 years experience in administrative or office support. Typical Duties: General administrative support, receptionist, mail delivery, clerk, conference support, etc.
Administrative Assistant III	Education: High School diploma/GED or specialized training Experience: minimum of 6 years experience in administrative or office support. Typical Duties: General administrative support, office management support, records management, word processing, facility management, etc.
Administrative Assistant IV	Education: High School diploma/GED and specialized training Experience: minimum 10 experience in admin. or office support. Typical Duties: Administrative support, office management, project administration, records management, admin. training, document proofing, graphics, facility management, security administration, etc.
Administrative Assistant V	Education: High School diploma/GED and specialized training Experience: minimum 15 experience in admin. or office support. Typical Duties: Administrative support, office management, administrative staff leadership, basic accounting, database management, employee orientation, admin. training, document proofing, facility management, conference planning, security administration, etc.
Administrative Assistant VI	Education: High School diploma/GED and specialized training Experience: Minimum 20 years experience in administrative or office support. Typical Duties: Administrative support and office management level activities such as admin staff leadership, basic accounting, database management, employee orientation, training, desktop publishing, scheduling, facility management, Conference planning, security administration, etc.
Senior Administrative Assistant	Education: Associates degree or equivalent High School diploma and specialized training Experience: minimum 10 years experience in administrative or office support. Typical Duties: Executive administrative assistance, frequent interaction with senior level management, etc.
Executive Administrative Assistant	Education: Bachelor's degree or High School diploma and college level education and specialized training. Experience: min. 15 yrs experience in executive assistance and administrative. Typical Duties: Executive administrative assistance, frequent interaction with executive level management, etc.
Support Analyst I	Education: High School diploma and practical technical skill Experience: Less than 2 yrs. experience in program or project support. Typical Duties: Data entry, graphics design, document development, outreach administration, records management, project control support, etc.
Support Analyst II	Education: High School diploma and practical technical skill Experience: Min. 3 years experience in program or project support. Typical Duties: Data entry, graphics design, document development, outreach admin., records management, project control support, etc.

**PRICE****LIST (continued)**

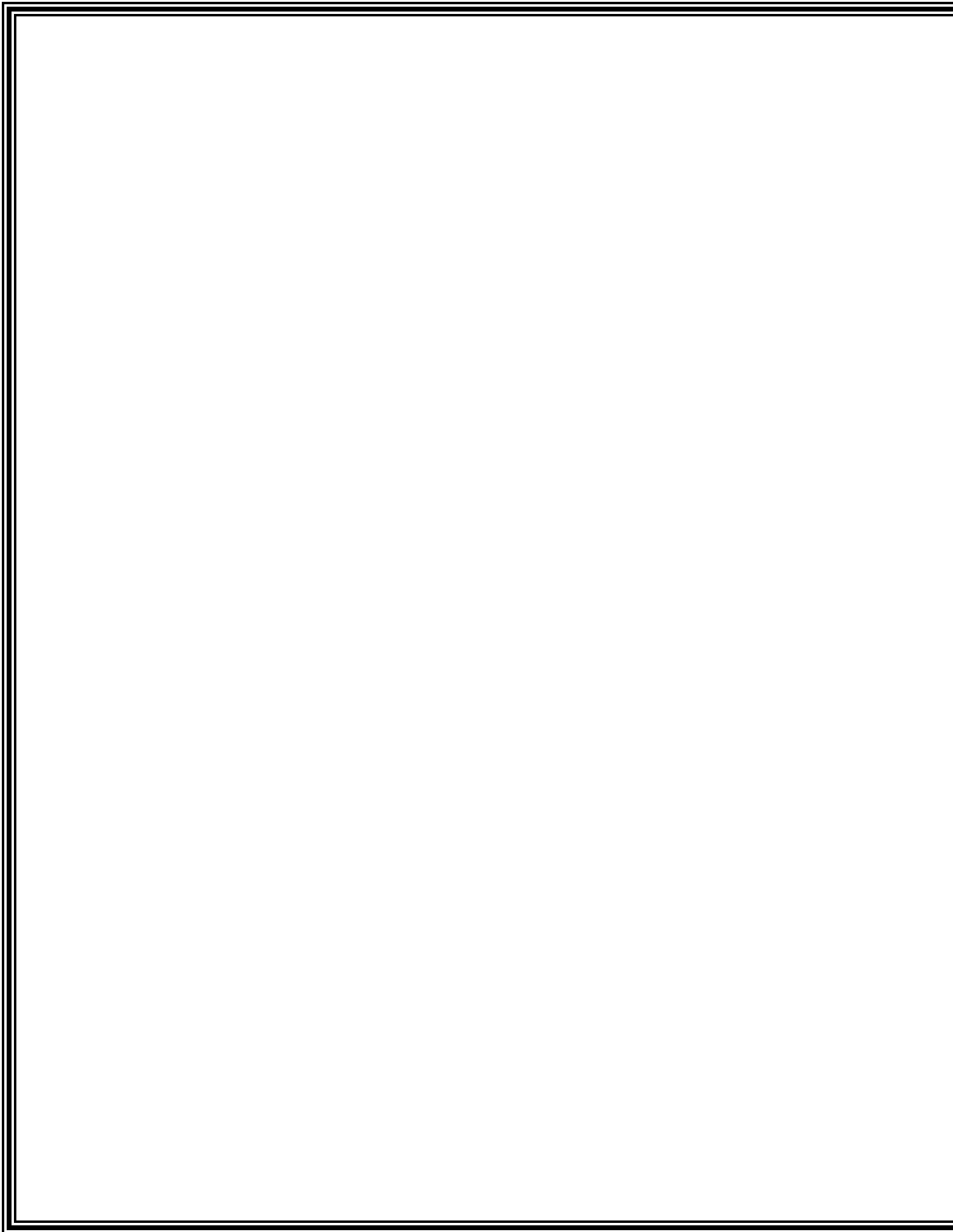
<b>LABOR CATEGORY</b>	<b>DESCRIPTION &amp; REQUIRMENTS</b>
Support Analyst III	Education: Bachelor's degree or equivalent education plus training combination in a technical area. Experience: Minimum 6 years experience in program or project support. Typical Duties: Project support, database development, graphics and web page design, document development, IT support, outreach administration, procedures development, analytical support, technology research, project management support, etc.
Support Analyst IV	Education: Bachelor's degree or equivalent education plus training combination in a technical area. Experience: Min. 11 years experience in program or project support. Typical Duties: Project and analytical support, database development and content, graphics and web page design, document development and content, outreach administration, IT support, procedures development, data analysis, technology research, project management, etc.
Support Analyst V	Education: Bachelor's degree or equivalent education plus training combination in a technical area. Experience: Min. 16 years experience in program/project support. Typical Duties: Senior project leadership and analytical support, data modeling and analysis, publication management, document development and content, communications, IT support, procedures development, technology research, project management, etc.
Support Analyst VI	Education: Bachelor's degree or equivalent education plus training combination in a technical area. Experience: Min. 20 years experience in program or project support. Typical Duties: Senior-level analytical support, project management and leadership, program integration support, etc.
Management Consultant I	Education: Bachelor's degree or equivalent Experience: Less than 2 years experience in general organization or program initiatives. Typical Duties: Basic data gathering and project support.
Management Consultant II	Education: Bachelor's degree or equivalent. Experience: Min. 2 yrs. experience in commercial or federal programs. Typical Duties: Data collector, basic analysis, planning support, research, etc.
Management Consultant III	Education: Bachelor's degree or equivalent and specialized business or federal program training. Experience: Minimum 6 years experience in business or federal program environment; typically 1 to 5 years in a management role. Typical Duties: Survey development, economic analysis, organizational analysis, performance data gathering, project administration, program analysis, assessment support, etc.
Management Consultant IV	Education: Master's degree or Bachelor's degree plus specialized training or equivalent. Experience: Min. 10 years experience in business or federal programs environment; typically 5 or more years in a management role. Typical Duties: Project assessment, budget analysis, organizational analysis, performance data gathering, project administration, program management, etc.
Management Consultant V	Education: PhD or Master's degree plus specialized training Experience: Minimum 16 years experience in business or federal programs environment; typically 10 or more yrs. in a management role. Typical Duties: Project leader, organizational analysis, planning, project coordination, etc.

**LIST (continued)**

<b>LABOR CATEGORY</b>	<b>DESCRIPTION &amp; REQUIRMENTS</b>
Management Consultant VI	Education: PhD or Master's degree plus specialized training Experience: More than 20 years experience in business or federal programs environment; typically 10 or more yrs. in a management role. Typical Duties: Expert management consultation, strategic planning, major organization assessment, proj. leadership, industry outreach, etc.
Technical Management Consultant I	Education: Bachelor's degree or equivalent in a science or engineering discipline Experience: Less than 2 years supporting a commercial or federal science and engineering program Typical Duties: Basic data gathering and project support.
Technical Management Consultant II	Education: Bachelor's degree or equivalent in a science or engineering discipline. Experience: Minimum 2 years supporting a commercial or federal science and engineering program. Typical Duties: Data collector, basic analysis, planning support, research, etc.
Technical Management Consultant III	Education: Bachelor's degree or equivalent training in science or engineering discipline. Experience: Minimum 5 years supporting a commercial or federal science and engineering program; typically 1 to 5 years in a management position. Typical Duties: Survey development, economic analysis, organizational analysis, performance data gathering, project administration, program analysis, assessment support, etc.
Technical Management Consultant IV	Education: Master's degree or Bachelor's degree with specialized technical training. Experience: Minimum 10 years in supporting a commercial or federal science and engineering program; typically 5 to 10 years in a management role. Typical Duties: Project assessment, budget analysis, technical organization analysis, performance data gathering, project administration, program management, etc.
Technical Management Consultant V	Education: PhD or Master's degree with specialized technical training or Bachelor's degree with extensive, highly specialized training. Experience: Minimum 16 years supporting a commercial or federal science and engineering program; typically 10 or more years in a management role. Typical Duties: Project leader, technical organization analysis, planning, project coordination, etc.
Technical Management Consultant VI	Education: PhD or Master's degree with specialized technical training or Bachelor's degree with extensive, highly specialized training. Experience: More than 20 years supporting a commercial or federal science and engineering program; typically 10 or more years in a management role. Typical Duties: Expert management consultation, strategic planning, major organization assessment, project leadership, industry outreach, technology expert, etc.
Executive Management Consultant I	Education: Bachelor's degree with specialized management-level training. Experience: Minimum 15 years business or federal programs experience; typically 10 or more years management experience. Typical Duties: Organization evaluation and assessment, management advice, technology application, project structure and approach evaluation, etc.

**PRICE****LIST (continued)**

<b>LABOR CATEGORY</b>	<b>DESCRIPTION &amp; REQUIRMENTS</b>
Executive Management Consultant II	Education: Bachelor's degree with specialized management-level training. Experience: Minimum 20 years business or federal programs experience; typically 15 or more years management experience involving major commercial or federal program(s). Typical Duties: Major organization evaluation and assessment, management advice, technology application, major project structure and approach evaluation, etc.
Executive Management Consultant III	Education: Bachelor's degree with specialized management-level training. Experience: 30 or more years business or federal programs experience; over 20 years management experience involving major commercial or federal programs of national prominence. Typical Duties: Operations evaluation, organization evaluation and assessment, management advice, technology application, project structure and approach, etc.
Subject Matter Expert I	Education: Bachelor's degree and extensive specialized training applicable to special needs of task; or extensive experience with commensurate on-the-job training. Experience: Minimum 20 years of commercial or federal programs experience; 10 or more years in a highly specialized area applicable to the special or unique needs of the task. Typical Duties: Expert advice in highly specialized area of organization management and/or project development.
Subject Matter Expert II	Education: Master's degree or Bachelor's degree and extensive specialized training; or extensive experience applicable to special needs of the task or highly specialized training directly applicable to task area. Experience: 30 or more years of experience; 20 or more years in a highly specialized area applicable to the special or unique needs of the task; widely recognized in federal program area or federal technical community as a leader in applicable subject matter. Typical Duties: Expert advice in highly specialized area of organization management and/or project management.
Subject Matter Expert III	Education: PhD or Master's degree with specialized training or Bachelor's degree with extensive specialized training applicable to special needs of task. Experience: 30 or more years of experience; 20 or more years in a highly specialized area applicable to the special or unique needs of the task; recognized as a national leader in applicable subject matter. Typical Duties: Expert advice in highly specialized area of organization management and/or project management.



**POINTS OF**  
**CONTACT**

---

*Program Manager*

Mr. V. Brian D'Andrea  
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*Contract Administrator*

Ms. Astrid DeAngelis  
[astrid@techsource-inc.com](mailto:astrid@techsource-inc.com)

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Fax # : (505) 988-7656

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